



FOR IMMEDIATE RELEASE

## ProComplianceWare Shares 2014 Regulatory Compliance Management Trends

– Revenue is forecast to grow during the next five years to 2018 –

**MADISON, CT– (January 7, 2014)** – Top trends in regulatory environmental compliance for 2014, according to ProEnvironmentWare, Inc., a developer of Web-based regulatory compliance solutions, include increased growth over the next five years. The industry, now in its growth stage, reports revenue at \$15 billion, with annual growth between 2010 and 2015 estimated at 0.1 percent. Demand from both the public and private sectors for environmental consultants will bolster industry revenue over the next five years as companies seek to reduce their carbon footprints.

The company develops Web-based technology solutions including its flagship product, [ProComplianceWare™](#) (PCW), a cost-effective Web-based compliance management system that helps companies manage regulatory compliance, reducing the risk of penalties and fines from ever-expanding government regulations for the environment, health, safety, and security (EHSS).

The industry experienced moderate growth over the past five years due to society's increasing emphasis on the environment and sustainability, according to the [IBISWorld, Environmental Consulting in the US: Market Research Report](#).

IBISWorld Industry Analyst Jeremy Edwards said, "Consumers and organizations are becoming increasingly focused on reducing the impact of business and daily life on the environment." Demand from the public and private sectors will bolster industry revenue over the next five years.

Facilities regulated by the Environmental Protection Agency (EPA) or other Federal and state agencies can use PCW – from marinas to airports, or automobile dealerships to chemical distributors and scrap yards to private schools. The [regulatory compliance software](#) tracks compliance requirements and manages documents in one secure online location, improving record keeping and adherence to EPA, Federal or state regulated permits.

Prior to 2010 industry revenue slowed during the economic downturn, falling to 4.6 percent, with reduced investments and a reduction in hiring environmental consultants. Today, economic conditions and improved, along with private investments, awareness about the importance of environmental sustainability, along with greater regulatory requirements. This is due to growth faster than that of the overall economy, new businesses entering the industry, along with the rate of technological changes prompting new services.

Additionally, government assistance from the American Recovery and Reinvestment Act has helped the industry recover. Environmental disasters such as oil spills created demand for environmental consultants to manage site remediation planning and emergency cleanups.

Today the application of sustainable practices to businesses is not only a necessity for the global environment, but it is also essential to support a company's bottom line," said Ted Sailer, CHMM, LEP, and president. Sailer is an environmental consultant with 35 years of experience in both the public and private sectors.

"Companies are scrambling to reduce their carbon footprint. New regulations and an uptick in environmental awareness will stimulate the industry's annual growth and revenue now and into the future to 2018," Sailer continued.

PCW safely manages compliance documents in one secure, online location and electronically tracks deadlines for all required inspections, reporting, training, and sampling. PCW is an indispensable tool for any business that wants to monitor its environmental impact and maximize profit by mitigating risks and costs associated with environmental compliance. ProComplianceWare delivers cloud-hosted organization for regulatory reporting and permits and includes email notices for due dates, searchable document archives, and compliance training.

PCW internally tracks compliance with tasks delegated to staff or consultants. Users can review stored documents by accessing the "*View Completed Documents*" function in each module, which displays whether assigned tasks are being performed and who is performing them. Staff or management are alerted when compliance audit deadlines approach; while PCW alerts senior management or auditors when compliance deadlines are not met, allowing access to compliance reports. It also provides different levels of administrator and staff access, records the date and user making any change or uploading a document, and enables 24/7 cloud-based access to records from computers, tablets or smartphones. PCW operates in an encrypted, secure (SSL) environment and assures adherence to all permits and environmental requirements, reducing the risk of compliance penalties and fines.

"Our mission has always been to provide a transformative, easy-to-use and affordable environmental management software system," said Sailer. "This year as we add customers and increase awareness for ProComplianceWare through success stories from our customer base we envision increased growth and profits that accompany industry growth trends."

### **About ProEnvironmentWare**

ProEnvironmentWare, Inc., a privately-held company, is the developer of Web-based technology solutions for industrial, commercial, institutional and government facilities seeking to better manage their regulatory compliance obligations.

The company's flagship product, ProComplianceWare™, a cost-effective Web-based compliance management system, helps companies manage regulatory compliance, reducing the risk of penalties and fines from ever-expanding government regulations for the environment, health, safety, and security. ProComplianceWare delivers cloud-hosted organization for regulatory reporting and permits, and includes email notices for due dates, searchable document archives and compliance training.

The regulatory compliance software manages documents in one secure online location, improving adherence to EPA Federal or state regulated permits. Please visit [www.ProComplianceWare.com](http://www.ProComplianceWare.com)

ProTrainingWare (PTW) is a customizable Web-based software application supporting the development and administration of in-house personnel training programs for small and medium-sized businesses. PTW provides centralized administration systems for posting a wide range of educational materials, grading exams, monitoring participate accounts, and creating summary reports.

ProEnvironmentWare's StormWaterSamplingAlert is a Web-based weather alert system, developed in conjunction with CustomWeather, Inc., delivering detailed and accurate email notices of the arrival of storms that meet the criteria for a sampling event for industries subject to the Industrial Stormwater General Permit.

Source: IBISWorld's Environmental Consulting in the US industry report.

**Contact:**

Press@ProcomplianceWare.com  
ProEnvironmentWare, Inc.  
One Orchard Park Road  
P.O. Box 25  
Madison, CT 06443  
Office: 800-832-8508  
www.ProComplianceWare.com